



This Management's Discussion and Analysis ("MD&A") of the financial condition and results of operations of Magellan Aerospace Corporation ("Magellan" or the "Corporation") should be read in conjunction with the unaudited interim condensed consolidated financial statements and the notes thereto for the three and nine month periods ended September 30, 2021, and the audited annual consolidated financial statements for the year ended December 31, 2020 (available on SEDAR at www.sedar.com). Unless otherwise noted, all financial information has been prepared in accordance with Canadian Generally Accepted Accounting Principles ("GAAP"), specifically International Accounting Standard ("IAS") 34, *Interim Financial Reporting* as issued by the International Accounting Standards Board ("IASB"), which is within the framework of International Financial Reporting Standards ("IFRS"). This MD&A provides a review of the significant developments that have impacted the Corporation's performance during the three month period ended September 30, 2021. All financial references are in Canadian dollars unless otherwise noted.

The MD&A contains forward-looking information that represents the Corporation's internal projections, expectations, estimates or beliefs concerning, among other things, future operating results and various components thereof or the Corporation's future economic performance. These statements relate to future events or future performance. In particular and without limitation there are forward looking statements under the heading "Overview", "Results of Operations", "Liquidity and Capital Resources", "Risk Factors", "Changes in Accounting Policies" and "Outlook". In some cases, forward-looking statements can be identified by terminology such as "may", "will", "should", "expects", "projects", "plans", "anticipates", and similar expressions. The projections, estimates and beliefs contained in such forward-looking statements are based on management's assumptions relating to the production performance of Magellan's assets and competition throughout the aerospace industry and continuation of the current regulatory and tax regimes in the jurisdictions in which the Corporation operates, and necessarily involve known and unknown risks and uncertainties, including the business risks discussed in this MD&A, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance or results expressed or implied by such forward-looking statements. Accordingly, readers are cautioned that events or circumstances could cause results to differ materially from those predicted. In particular, the Corporation has not adjusted or revised any forward-looking statements in this report to account for the potential disruption to its business from the novel coronavirus outbreak, the full impact from which is not immediately known or quantifiable. Except as required by law, the Corporation does not undertake to update any forward-looking information in this document whether as to new information, future events or otherwise.

The MD&A presents certain non-IFRS financial measures to assist readers in understanding the Corporation's performance. Non-IFRS financial measures are measures that either exclude or include amounts that are not excluded or included in the most directly comparable measures calculated and presented in accordance with Generally Accepted Accounting Principles ("GAAP"). Throughout this discussion, reference is made to EBITDA (defined as earnings before interest, income taxes, depreciation and amortization) and Adjusted EBITDA (earnings before interest, income taxes, depreciation and amortization), which the Corporation considers to be indicative measures of operating performance and metrics to evaluate profitability. EBITDA and Adjusted EBITDA are not generally accepted earnings measures and should not be considered as alternatives to net income (loss) or cash flows as determined in accordance with IFRS. As there is no standardized method of calculating this measure, the Corporation's EBITDA and Adjusted EBITDA to net income (loss) reported in accordance with IFRS are included in this MD&A.

1. Overview

A summary of Magellan's business and significant updates

Magellan is a diversified supplier of components to the aerospace industry. Through its wholly owned subsidiaries, controlled entity and joint venture, Magellan designs, engineers and manufactures aeroengine and aerostructure components for aerospace markets, including advanced products for defence and space markets, and complementary specialty products. The Corporation also supports the aftermarket through supply of spare parts as well as performing repair and overhaul services.

Magellan operates substantially all of its activities in one reportable segment, Aerospace, which is viewed as one segment by the chief operating decision-makers for the purpose of resource allocations, assessing performance and strategic planning. The Aerospace segment includes the design, development, manufacture, repair and overhaul, and sale of systems and components for defence and civil aviation.



Impact of COVID-19

The COVID-19 pandemic has continued to disrupt global health and the economy in 2021 and has created an indeterminate period of volatility in the markets in which Magellan operates. The COVID-19 pandemic impacted Magellan's operations in 2020 and the first nine months of 2021 at varying times by way of reduced production, either by its customers' build rate adjustments or due to a broader government directive which resulted in the need to modify work practices to meet appropriate health and safety standards, or by other COVID-19 related impacts on the availability of labour or to the supply chain. Magellan continues to monitor ongoing developments and mitigate risks related to the COVID-19 pandemic and the impact on Magellan's operations, supply chain, and most importantly the health and safety of its employees.

For additional information, please refer to the "Management's Discussion and Analysis" section of the Corporation's 2020 Annual Report available on <u>www.sedar.com</u>.

2. Results of Operations

A discussion of Magellan's operating results for the third quarter ended September 30, 2021

The Corporation reported revenue in the third quarter of 2021 of \$166.4 million, a \$3.0 million increase from the third quarter of 2020 revenue of \$163.4 million. Gross profit and net income for the third quarter of 2021 were \$10.6 million and \$0.5 million, respectively, in comparison to a \$22.7 million gross profit and breakeven net income for the third quarter of 2020.

Consolidated Revenue

		Nine month period ended September 30				
Expressed in thousands of dollars	2021	2020	Change	2021	2020	Change
Canada	72,068	76,313	(5.6%)	228,924	254,150	(9.9%)
United States	46,075	46,097	(0.0%)	134,001	156,103	(14.2%)
Europe	48,284	40,967	17.9%	147,421	154,104	(4.3%)
Total revenue	166,427	163,377	1.9%	510,346	564,357	(9.6%)

Revenue in Canada decreased 5.6% in the third quarter of 2021 compared to the corresponding period in 2020 mainly due to production recovery from work stoppage at the Corporation's Haley facility, volume decrease for wide-body aircrafts and proprietary products, production delays and unfavourable foreign exchange impact driven by the weakening of the United States dollar relative to the Canadian dollar. On a currency neutral basis, Canadian revenues in the third quarter of 2021 decreased by 2.4% over the same period of 2020.

Revenue in the United States in the third quarter of 2021 remained consistent with the third quarter of 2020. On a currency neutral basis, revenues in the United States increased 5.6% in the third quarter of 2021 over the same period in 2020 mainly driven by volume increases for single aisle aircraft, specifically the Boeing 737 MAX as aircraft build rates increased.

European revenue in the third quarter of 2021 increased 17.9% compared to the corresponding period in 2020 primarily driven by build rate recovery for single aisle aircraft, offset partially by the weakening of the United States dollar relative to the British pound. On a currency neutral basis, European revenues in the third quarter of 2021 increased by 21.1% when compared to the same period in 2020.

Gross Profit

	Three month period ended September 30				Nine mo ended Sep	nth period tember 30
Expressed in thousands of dollars	2021	2020	Change	2021	2020	Change
Gross profit	10,585	22,742	(53.5%)	41,300	84,857	(51.3%)
Percentage of revenue	6.4%	13.9%		8.1%	15.0%	

Gross profit of \$10.6 million for the third quarter of 2021 was \$12.1 million lower than the \$22.7 million gross profit for the third quarter of 2020, and gross profit as a percentage of revenues of 6.4% for the third quarter of 2021 decreased from 13.9% recorded in the same period in 2020. In the third quarter of 2020, the Corporation recognized \$9.7 million of recoveries from the Canada Emergency Wage Subsidy ("CEWS") program and a one-time A320neo cost recovery, which attributed largely to the decreased gross profit for the current quarter when compared to the same quarter in the prior year. In addition, the gross profit in the current quarter was impacted by volume decreases for proprietary products and services, production delays, higher production costs due to manufacturing inefficiencies related to lower revenues and unfavourable foreign exchange impact due to the weakening of the United States dollar relative to the Canadian dollar and the British pound.



Administrative and General Expenses

	Three month period				Nine mon	th period	
		ended September 30			ended September		
Expressed in thousands of dollars	2021	2020	Change	2021	2020	Change	
Administrative and general expenses	11,288	11,431	(1.3%)	33,450	39,704	(15.8%)	
Percentage of revenues	6.8%	7.0%	· · ·	6.6%	7.0%		

Administrative and general expenses as a percentage of revenues was 6.8% for the third quarter of 2021, lower than the same period of 2020 percentage of revenues of 7.0%. Administrative and general expenses were slightly lower than the third quarter of 2020 mainly due to lower salary and related expenses and lower discretionary spending to align with current business volumes, offset in part by lower CEWS program recoveries of \$0.7 million.

Restructuring

	Three mor ended Sept	Nine month period ended September 30		
Expressed in thousands of dollars	2021	2020	2021	2020
Restructuring	557	5,554	1,409	6,263

Restructuring costs of \$0.6 million incurred in the third quarter of 2021 mainly related to the closure of the Bournemouth manufacturing facilities announced in the fourth quarter of 2020. In the third quarter of 2020, the Corporation recorded severance costs of \$5.6 million related to the cost savings initiatives implemented to reduce operating costs by re-balancing its workforce.

Other

	Three mon ended Sept	•	Nine month period ended September 30	
Expressed in thousands of dollars	2021	2020	2021	2020
Foreign exchange (gain) loss	(2,591)	2,508	(2,927)	(2,271)
Loss (gain) on sale of property, plant and equipment	17	(22)	(29)	(65)
Gain on disposal of investment property	(258)	_	(608)	(172)
Other	(487)	_	(487)	_
Total Other	(3,319)	2,486	(4,051)	(2,508)

Other for the third quarter of 2021 included a \$2.6 million foreign exchange gain compared to a \$2.5 million foreign exchange loss in the third quarter of the prior year. The movements in balances denominated in foreign currencies and the fluctuations of the foreign exchange rates impact the net foreign exchange gain or loss recorded in a quarter. In addition, a \$0.3 million and a \$0.6 million gain was recorded in the third quarter of 2021 relating to the disposal of an investment property and the release of an escrow relating to property previously sold, respectively.

Interest Expense

	Three mon ended Septe	•	Nine mor ended Sep	nth period tember 30
Expressed in thousands of dollars	2021	2020	2021	2020
Interest on bank indebtedness and long-term debt	98	80	208	225
Accretion charge for borrowings, lease liabilities and long-term debt	670	844	1,965	2,453
Discount on sale of accounts receivable	23	179	251	733
Total interest expense	791	1,103	2,424	3,411

Total interest expense of \$0.8 million in the third quarter of 2021 decreased \$0.3 million compared to the third quarter of 2020 mainly due to lower accretion charge on long-term debt as principal amounts decreased, and lower discount on sale of accounts receivables due to lower volume of receivables sold in the current quarter.



Provision for Income Taxes

	Three mo	Three month period		
	ended Sep	tember 30	ended September 30	
Expressed in thousands of dollars	2021	2020	2021	2020
Current income tax expense	2,714	731	8,567	2,642
Deferred income tax (recovery) expense	(1,904)	1,426	(5,279)	9,157
Income tax expense	810	2,157	3,288	11,799
Effective tax rate	63.9%	99.5%	40.8%	31.1%

Income tax expense for the three months ended September 30, 2021 was \$0.8 million, representing an effective income tax rate of 63.9% compared to 99.5% for the same period of 2020. The change in the effective tax rate and current and deferred income tax expenses year over year was primarily due to the change in mix of income across the different jurisdictions in which the Corporation operates and reversal of temporary differences.

3. Selected Quarterly Financial Information

A summary view of Magellan's quarterly financial performance

		2021				2020		2019
Expressed in millions of dollars, except per share amounts	Sep 30	Jun 30	Mar 31	Dec 31	Sep 30	Jun 30	Mar 31	Dec 31
Revenues	166.4	167.6	176.3	180.1	163.4	162.2	238.8	246.7
Income before taxes	1.3	1.6	5.2	(23.6)	2.2	10.0	25.8	11.7
Net Income	0.5	1.1	3.3	(22.9)	0.0	6.1	20.1	9.4
Net Income per share								
Basic and diluted	0.01	0.02	0.06	(0.40)	0.00	0.10	0.34	0.16
EBITDA ¹	16.1	14.9	19.2	(6.8)	16.3	24.8	41.5	27.9
Adjusted EBITDA ¹	16.7	15.6	19.3	11.5	21.8	25.5	41.5	27.9

¹ EBITDA and Adjusted EBITDA are not IFRS financial measures. Please see Section 4 the "Reconciliation of Net Income to EBITDA and Adjusted EBITDA" section for more information.

Commencing in March 2020, the outbreak of the COVID-19 pandemic caused disruption to air travel and commercial activities, particularly within the commercial aerospace industry, and negatively impacted global supply, demand and distribution capabilities. As a result, there was a decrease in demand for the Corporation's aerospace products and services that led to lower revenues and profits commencing in the second quarter of 2020. Since the second quarter of 2021, the Corporation began to see modest sequential growth as global domestic air travel continues to recover to pre COVID-19 levels.

Revenues and net income in the quarter were also impacted by the movements of the Canadian dollar relative to the United States dollar and British pound, when the Corporation translates its foreign operations to Canadian dollars. Further, the movements in the United States dollar relative to the British pound impact the Corporation's United States dollar exposures in its European operations. During the periods reported, the average quarterly exchange rate of the United States dollar relative to the Canadian dollar fluctuated between a high of 1.3859 in the second quarter of 2020 and a low of 1.2280 in the second quarter of 2021. The average quarterly exchange rate of the British pound relative to the Canadian dollar reached a high of 1.7461 in the first quarter of 2021 and hit a low of 1.7004 in the fourth quarter of 2019. The average quarterly exchange rate of the British pound relative to the United States dollar reached a high of 1.3974 in the second quarter of 2021 and hit a low of 1.2020.

Revenue for the third quarter of 2021 of \$166.4 million was higher than that in the third quarter of 2020. The average quarterly exchange rate of the United States dollar relative to the Canadian dollar in the third quarter of 2021 was 1.2598 versus 1.3316 in the same period of 2020. The average quarterly exchange rate of the British pound relative to the Canadian dollar increased from 1.7212 in the third quarter of 2020 to 1.7367 during the current quarter. The average quarterly exchange rate of the British pound relative to the United States dollar strengthened from 1.2887 in the third quarter of 2020 to 1.3787 in the current quarter. Had the foreign exchange rates remained at levels experienced in the third quarter of 2020, reported revenues in the third quarter of 2021 would have been higher by \$6.4 million.

As discussed above, net income reported in the quarterly information was impacted by the foreign exchange movements. Results were also negatively impacted by COVID-19 pandemic driven volume decreases in a number of commercial programs commencing in the second quarter of 2020. However, starting with the second quarter of 2021, there are some positive signs of revenue recovery as certain commercial program aircraft build rates have started to increase. The Corporation also recognized CEWS subsidy recoveries of \$8.6 million, \$10.4 million, and \$1.0 million in the second, third and



fourth quarter of 2020, respectively and \$3.9 million in the second quarter of 2021, and reduced the expense that the subsidy offsets. The fourth quarter of 2019 was impacted by volume decreases in Europe, production inefficiencies in certain operating divisions and an accrual recorded in relation to the wind-down of the A380 program. During the third quarter of 2020, Magellan implemented cost savings initiatives designed to reduce operating costs by re-balancing its workforce and recognized severance costs of \$5.6 million. A \$3.4 million cost recovery was recorded against cost of revenues as a result of the cancellation of the Airbus A320neo program in the third quarter of 2020. In the fourth quarter of 2020, the Corporation committed to a plan to restructure its manufacturing divisions in Europe due to decreased demand as a result of a deterioration in economic conditions stemming from COVID-19 and recognized a \$5.6 million restructuring charge, including a \$2.4 million impairment loss related to assets made obsolete as a result of the plan. Further, a \$12.0 million goodwill impairment charge was recorded in the fourth quarter of 2020.

4. Reconciliation of Net Income to EBITDA and Adjusted EBITDA

A description and reconciliation of certain non-IFRS measures used by management

In addition to the primary measures of earnings and earnings per share (basic and diluted) in accordance with IFRS, the Corporation includes EBITDA (earnings before interest, income taxes and depreciation and amortization) and Adjusted EBITDA (earnings before interest, income taxes, depreciation and amortization, goodwill impairment and restructuring) in this MD&A. The Corporation has provided this measure because it believes this information is used by certain investors to assess financial performance and that EBITDA and Adjusted EBITDA are useful supplemental measures as they provide an indication of the results generated by the Corporation's principal business activities prior to consideration of how these activities are financed and how the results are taxed in the various jurisdictions. Each component of this measure is calculated in accordance with IFRS, but EBITDA and Adjusted EBITDA are not recognized measures under IFRS, and the Corporation's method of calculation may not be comparable with that of other companies. Accordingly, EBITDA and Adjusted EBITDA should not be used as alternatives to net income as determined in accordance with IFRS or as alternatives to cash provided by or used in operations.

		Three month period ended September 30		
Expressed in thousands of dollars	2021	2020	2021	2020
Net income	458	11	4,780	26,188
Add back:				
Interest	791	1,103	2,424	3,411
Taxes	810	2,157	3,288	11,799
Depreciation and amortization	14,057	12,999	39,665	41,231
EBITDA	16,116	16,270	50,157	82,629
Add back:				
Restructuring	557	5,554	1,409	6,263
Adjusted EBITDA	16,673	21,824	51,566	88,892

Adjusted EBITDA in the third quarter of 2021 decreased \$5.1 million or 23.4% to \$16.7 million in comparison to \$21.8 million in the same quarter of 2020 mainly as a result of lower restructuring costs, taxes, and interest, offset by higher depreciation and amortization expense, and net income.

5. Liquidity and Capital Resources

A discussion of Magellan's cash flow, liquidity, credit facilities and other disclosures

The Corporation's liquidity needs can be met through a variety of sources including cash on hand, cash provided by operations, short-term borrowings from its credit facility and accounts receivable securitization program, and long-term debt and equity capacity. Principal uses of cash are for operational requirements, capital expenditures, repurchase common shares and dividend payments. Based on current funds available and expected cash flow from operating activities, management believes that the Corporation has sufficient funds available to meet its liquidity requirements at any point in time. However, if cash from operating activities is lower than expected or capital projects exceed current estimates, or if the Corporation incurs major unanticipated expenses, it may be required to seek additional capital in the form of debt or equity or a combination of both.



Cash Flow from Operations

		Three month period ended September 30		onth period ptember 30
Expressed in thousands of dollars	2021	2020	2021	2020
(Increase) decrease in accounts receivable	(11,264)	18,287	(48,689)	43,981
Decrease (increase) in contract assets	2,278	4,978	(2,342)	773
(Increase) decrease in inventories	(3,649)	3,328	(3,232)	(26,499)
(Increase) decrease in prepaid expenses and other Increase (decrease) in accounts payable, accrued	(3,116)	2,340	(4,968)	2,054
liabilities and provisions	5,551	2,846	13,025	(24,427)
Changes in non-cash working capital balances	(10,200)	31,779	(46,206)	(4,118)
Cash provided by (used in) operating activities	3,052	45,292	(4,997)	73,039

For the three months ended September 30, 2021, the Corporation generated \$3.1 million from operating activities, compared to \$45.3 million in the third quarter of 2020. Changes in non-cash working capital items used cash of \$10.2 million as compared to \$31.8 million generated. The quarter over quarter changes of \$42.0 million were largely attributable to increases in accounts receivables from lower volume of receivables sold, higher revenues and timing of collection; increases in inventories due to timing of material purchases; lower levels of contract assets from timing of production and billing; and increases in prepaid expenses due to timing of payments. The cash usage was offset in part by increases in accounts payable, accrued liabilities and provisions primarily driven by timing of material purchases and supplier and milestone payments.

Investing Activities

	Three mo ended Sep	nth period tember 30	Nine month period ended September 30	
Expressed in thousands of dollars	2021	2020	2021	2020
Purchase of property, plant and equipment	(3,577)	(6,291)	(8,548)	(12,976)
Proceeds from disposal of property, plant and equipment	260	_	346	107
Proceeds from disposal of investment property	356	—	1,000	_
(Increase) decrease in intangible and other assets	(702)	4,511	(2,514)	(2,696)
Cash used in investing activities	(3,663)	(1,780)	(9,716)	(15,565)

Investing activities used \$3.7 million of cash for the third quarter of 2021 compared to \$1.8 million of cash used in the same quarter of the prior year, an increase of \$1.9 million primarily due to the cost recovery of the A320neo program intangibles in the third quarter of 2020, offset by lower level of property, plant and equipment investment in the current quarter when compared to the same guarter of 2020.

Financing Activities

		onth period ptember 30	Nine month period ended September 30	
Expressed in thousands of dollars	2021	2020	2021	2020
Decrease in debt due within one year	(3,897)	(5,287)	(39,424)	(9,235)
(Decrease) increase in long-term debt	(348)	791	(1,365)	(447)
Lease liability payments	(1,519)	(1,586)	(4,891)	(5,053)
Decrease in long-term liabilities and provisions	(114)	(84)	(267)	(886)
(Decrease) increase in borrowings subject to specific conditions, net	_	(8)	(1,104)	31
Common share repurchases	_	(1,560)	_	(2,046)
Common share dividend	(6,061)	(6,095)	(18,185)	(18,317)
Cash used in financing activities	(11,939)	(13,829)	(65,236)	(35,953)

On June 30, 2021, the Corporation extended its Bank Credit Facility Agreement ("Agreement") with a syndicate of lenders for an additional two-year period expiring on June 30, 2023. The Agreement provides for a multi-currency global operating credit facility to be available to Magellan in a maximum aggregate amount of \$75 million. The Agreement also includes a \$75 million uncommitted accordion provision, which provides Magellan with the option to increase the size of the operating credit facility to \$150 million. Extensions of the Agreement are subject to mutual consent of the syndicate of lenders and the Corporation.

The Corporation used \$11.9 million in the third quarter of 2021 primarily for the repayment of debt due within one year as the Corporation wound down it accounts receivable securitization program, and the payment of common share dividends. Usage of funds also related to payment of lease liabilities and long-term debt.



As at September 30, 2021, the Corporation had contractual commitments to purchase \$4.6 million of capital assets.

Dividends

During each of the three quarters of 2021, the Corporation declared and paid quarterly cash dividends of \$0.105 per common shares representing an aggregating dividend payment of \$18.2 million.

Subsequent to September 30, 2021, the Corporation announced that its Board of Directors had declared a quarterly cash dividend on its common shares of \$0.105 per common share. The dividend will be payable on December 31, 2021 to shareholders of record at the close of business on December 17, 2021.

Normal Course Issuer Bid

On May 27, 2021, the Corporation's application was approved for a Normal Course Issuer Bid to purchase through the facilities of the Toronto Stock Exchange and alternative Canadian trading platforms up to 2,886,455 common shares, over a 12-month period commencing May 27, 2021 and ending May 26, 2022. As of September 30, 2021, under the program the Corporation had not purchased common shares for cancellation.

Outstanding Share Information

The authorized capital of the Corporation consists of an unlimited number of preference shares, issuable in series, and an unlimited number of common shares. As at November 5, 2021, 57,729,106 common shares were outstanding and no preference shares were outstanding.

6. Financial Instruments

A summary of Magellan's financial instruments

Derivative Contracts

The Corporation operates internationally, which gives rise to a risk that its income, cash flows and shareholders' equity may be adversely impacted by fluctuations in foreign exchange rates. Currency risk arises because the amount of the local currency receivable or payable for transactions denominated in foreign currencies may vary due to changes in exchange rates and because the non-Canadian dollar denominated financial statements of the Corporation's subsidiaries may vary on consolidation into the reporting currency of Canadian dollars. The Corporation from time to time may use derivative financial instruments to help manage foreign exchange risk with the objective of reducing transaction exposures and the resulting volatility of the Corporation's earnings. The Corporation does not trade in derivatives for speculative purposes. Under these contracts the Corporation is obligated to purchase specified amounts at predetermined dates and exchange rates. These contracts are matched with anticipated cash flows in United States dollars. The counterparties to the foreign currency contracts of US\$0.7 million and £3.2 million were outstanding with an immaterial fair value.

Off-Balance Sheet Arrangements

The Corporation does not have any off-balance sheet arrangements that have or reasonably are likely to have a material effect on its financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources. As a result, the Corporation is not exposed materially to any financing, liquidity, market or credit risk that could arise if it had engaged in these arrangements.

7. Related Party Transactions

A summary of Magellan's transactions with related parties

For the three month period ended September 30, 2021, the Corporation had no material transactions with related parties as defined in IAS 24, *Related Party Disclosures*.



8. Risk Factors

A summary of risks and uncertainties facing Magellan

The Corporation manages a number of risks in each of its businesses in order to achieve an acceptable level of risk without hindering the ability to maximize returns. Management has procedures to help identify and manage significant operational and financial risks.

The worldwide COVID-19 pandemic continues to disrupt global health and the economy in 2021. The extent and duration of the COVID-19 pandemic is unknown at this time, as is the efficacy of the government and central bank interventions, the Corporation's business continuity plan and other mitigating measures. Any estimate of the length and severity of these developments is therefore subject to significant uncertainty and, accordingly, estimates of the extent to which the COVID-19 pandemic may materially and adversely affect the Corporation's operations, financial results and condition in future periods are also subject to significant uncertainty.

The Corporation is susceptible to risks relating to production disruption caused by unionized employees, including work stoppages or work slowdowns. The labour strike at the Corporation's Haley, Ontario facility which commenced at the end of the first quarter of 2021 caused work slowdowns for approximately two months, which adversely affected deliveries to the Corporation's customers and the Corporation's financial performance.

For more information in relation to the risks inherent in Magellan's business, reference is made to the information under "Risk Factors" in the Corporation's Management's Discussion and Analysis for the year ended December 31, 2020 and to the information under "Risks Inherent in Magellan's Business" in the Corporation's Annual Information Form for the year ended December 31, 2020, which have been filed with SEDAR at www.sedar.com.

9. Changes in Accounting Policies

A description of accounting standards adopted in the current year

The following new standards, and amendments to standards and interpretations, are effective for the first time for interim periods beginning on or after January 1, 2021 and have been applied in preparing the interim condensed consolidated financial statements.

• Interest Rate Benchmark Reform – amendments to IFRS 9, *Financial Instruments*, IAS 39, *Financial Instruments: Recognition and Measurement*, IFRS 7, *Financial Instruments: Disclosures*, IFRS 4, *Insurance Contracts* and IFRS 16, *Leases.* The adoption did not have a material impact on the Corporation's financial results.

The IASB has issued the following new standards and amendments that have not yet been adopted by the Corporation and could have an impact on future periods. The Corporation is currently assessing the potential impact on its consolidated financial statements.

- Amendments to IAS 1, *Presentation of Financial Statements*, clarifying the requirements for classifying liabilities as current or non-current.
- Amendments to IAS 16, *Property, Plant and Equipment Proceeds before Intended Use*, clarifying the accounting for the net proceeds from selling any items produced while bringing an item of property, plant and equipment into use.
- Amendments to IAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, clarifying the standard regarding costs a company should include as the cost of fulfilling a contract when assessing whether a contract is onerous.
- Amendments to IAS 8 *Definition of Accounting Estimates,* clarification in distinguishing changes in accounting estimates from changes in accounting policies.
- Amendments to IAS 1 and IFRS Practice Statement 2 *Disclosure of Accounting Policies*, providing guidance and examples to help entities apply materiality judgements to accounting policy disclosures.

10. Critical Accounting Estimates

A description of accounting estimates that are critical to determining Magellan's financial results

In the 2020 audited annual consolidated financial statements and management's discussion and analysis, the Corporation identified the accounting policies and estimates that are critical to the understanding of the business and results of operations. Please refer to note 1 to the audited consolidated financial statements for the year ended December 31, 2020 for a discussion regarding the critical accounting estimates.



11. Controls and Procedures

A description of Magellan's disclosure controls and internal controls over financial reporting

Based on the current Canadian Securities Administrators (the "CSA") rules under National Instrument 52-109 *Certification of Disclosure in Issuers' Annual and Interim Filings*, the Chief Executive Officer and Chief Financial Officer (or individuals performing similar functions as a chief executive officer or chief financial officer) are required to certify as at September 30, 2021 that they are responsible for establishing and maintaining disclosure controls and procedures and internal control over financial reporting.

Management does not expect disclosure controls and procedures and internal control over financial reporting to prevent all errors, misstatements or fraud. In addition, internal control over financial reporting that management has designed and established may be circumvented and rendered ineffective as a result of unauthorized acts of individuals through collusion or management override. A system of control, no matter how well conceived and operated, can provide only reasonable, but not absolute, assurance that control objectives are met. Due to the inherent limitations in a system of control, there is no absolute assurance that all controls issues, which may result in errors, misstatements, or fraud, can be prevented or detected. The inherent limitations include, amongst other things: (i) management's assumptions and judgements could ultimately prove to be incorrect under varying conditions and circumstances; (ii) the impact of isolated errors; (iii) assumptions about the likelihood of future events.

No changes were made in the Corporation's internal control over financial reporting during the Corporation's most recent interim period, that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

12. Outlook

The outlook for Magellan's business in 2021

According to the International Air Transport Association (IATA), global revenue passenger kilometres (RPK's) will be 40% of pre-crisis levels in 2021 and reach 61% in 2022. Although domestic travel experienced a setback in the third quarter of 2021 due to the escalating spread of the COVID-19 Delta variant in certain regions, RPK's recovered to 68% of pre-crisis levels. A general improvement was also experienced in international air travel in the third quarter of 2021 facilitated by growing vaccination rates and lessening international travel restrictions. However, international travel lags domestic travel with RPK's at around 31% of pre-COVID levels. Experts agree that the pace of vaccine rollout and government policies will determine the course of international traffic recovery.

Boeing said in its 20-year Commercial Market Outlook 2021 update, that "while the disruption to the world and our industry from COVID-19 has been massive, long-term demand drivers remain fundamentally unchanged", concluding that commercial air travel will recover quickly when restrictions are lifted, as evidenced in China and the U.S. The outlook is materially unchanged from a year earlier with a forecasted 20-year demand for 43,610 new aircraft including 32,660 single-aisle aircraft. Regionally, North America, Europe and China are each expected to comprise approximately 20% of the total demand for new aircraft.

Airbus delivered 127 new aircraft during the third quarter of 2021. Airbus recorded gross orders of 105 aircraft, and cancellations of 10 aircraft, resulting in an order backlog of 6,893 aircraft as of September 30, 2021. Boeing delivered 85 aircraft in the same period, received gross orders for 111 aircraft and cancellations of 52 aircraft. Boeing's order backlog was 5,058 aircraft at the end of the third quarter of 2021, excluding accounting adjustments.

Airbus build rates remain as previously reported. A320 production rates increase to 45 aircraft per month in October 2021, then 49 aircraft per month by January 2022, 55 aircraft per month by mid-2022 and 61 aircraft per month by January 2023. In 2023, the rate is to increase from 61 aircraft to 67 aircraft per month. Airbus is exploring a rate of up to 75 aircraft per month by 2025. The A330 build rate remains at 2 aircraft per month, while the A350 build rate continues at 5 aircraft per month until the latter part of 2022 when 6 aircraft per month is planned. Airbus' A220 rate will reach 5 aircraft per month in 2021, 6 aircraft per month in 2023 and ramp up to 14 aircraft per month by 2026.

Boeing's 737 production rates are expected to go from 17 aircraft to 24 aircraft per month by January 2022, then 31 aircraft per month by July 2022, and reach 52 aircraft per month by the second half of 2023. Boeing's 777 aircraft build rate remains at 2 aircraft per month and is planned to increase to 3 aircraft per month by 2023 and then 3.5 aircraft by the fourth quarter of 2023. The 787 production and delivery pause is extended to the end of 2021 due to various quality issues encountered with the aircraft.



In defence markets, industry experts believe that the U.S. may be entering a new spending phase that counter balances China's defense spending, implying that U.S. defense spending is likely to continue to grow. The F-35 Joint Program Office (JPO) and the Lockheed Martin industry team agreed on an F-35 production rebaseline to ensure "predictability and stability" in the production process while recovering the aircraft production shortfall realized over the last year during the COVID-19 pandemic. Under this agreement, Lockheed plans to deliver 133 to 139 aircraft in 2021, 151 to 153 aircraft in 2022 and 156 aircraft annually beginning in 2023. Lockheed delivered 120 F-35 aircraft in 2020.

MAGELLAN AEROSPACE CORPORATION INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

		Three month period		Nine month period		
(unaudited) (expressed in thousands of Canadian dollars, except per share amounts)	Notes	ended Se 2021	eptember 30 2020	ended Se 2021	ptember 30 2020	
			2020			
Revenue	8	166,427	163,377	510,346	564,357	
Cost of revenue		155,842	140,635	469,046	479,500	
Gross profit		10,585	22,742	41,300	84,857	
Administrative and general expenses		11,288	11,431	33,450	39,704	
Restructuring		557	5,554	1,409	6,263	
Other		(3,319)	2,486	(4,051)	(2,508	
Income before interest and income taxes		2,059	3,271	10,492	41,398	
Interest expense		791	1,103	2,424	3,411	
Income before income taxes		1,268	2,168	8,068	37,987	
Income taxes						
Current	9	2,714	731	8,567	2,642	
Deferred	9	(1,904)	1,426	(5,279)	9,157	
		810	2,157	3,288	11,799	
Net income		458	11	4,780	26,188	
Other comprehensive income						
Other comprehensive income (loss) that may be						
reclassified to profit and loss in subsequent periods:						
Foreign currency translation		6,836	(807)	(5,110)	8,424	
Items not to be reclassified to profit and loss						
in subsequent periods:						
Re-measurements on defined benefit pension and other post-employment benefit plans, net of taxes	5	(1,537)	871	11,052	(6,895	
Comprehensive income		5,757	75	10,722	27,717	
P		-,			,. 11	
Net income per share						
Basic and diluted See accompanying notes to condensed consolidated interim financial statem	6	0.01	0.00	0.08	0.45	

MAGELLAN AEROSPACE CORPORATION INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(unaudited) (expressed in thousands of Canadian dollars)	Notes	September 30 2021	December 31 2020
Current assets			
Cash		33,960	113,938
Trade and other receivables		161,903	114,404
Contract assets		72,725	70,388
Inventories		215,337	213,120
Prepaid expenses and other		16,825	12,915
		500,750	524,765
Non-current assets			
Property, plant and equipment		398,779	420,340
Right-of-use assets		35,874	40,098
Investment properties		1,688	2,127
Intangible assets		49,316	55,155
Goodwill		21,848	21,982
Other assets		7,230	7,301
Deferred tax assets		2,119	834
		516,854	547,837
Total assets		1,017,604	1,072,602
Current liabilities Accounts payable and accrued liabilities and provisions Debt due within one year	8	127,778 10,070	114,706 50,098
		137,848	164,804
Non-current liabilities			
Long-term debt		3,271	4,865
Lease liabilities		32,027	35,222
Borrowings subject to specific conditions		24,237	24,984
Other long-term liabilities and provisions	5	6,927	21,539
Deferred tax liabilities		34,878	35,309
		101,340	121,919
Equity			
Share capital	6	252,342	252,342
Contributed surplus		2,044	2,044
Other paid in capital		13,565	13,565
Retained earnings		490,328	492,681
Accumulated other comprehensive income		16,760	21,870
Equity attributable to equity holders of the Corporation		775,039	782,502
Non-controlling interest		3,377	3,377
Total equity		778,416	785,879
Total liabilities and equity		1,017,604	1,072,602

MAGELLAN AEROSPACE CORPORATION INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Attributable to equity holders of the Corporation							
	Share	Contributed	Other paid in	Retained	Foreign currency		Non- controlling	Total
(unaudited) (expressed in thousands of Canadian dollars)	capital	surplus	capital	earnings	translation	Total	interest	equity
December 31, 2020	252,342	2,044	13,565	492,681	21,870	782,502	3,377	785,879
Net income for the period	_	_	_	4,780	_	4,780	_	4,780
Other comprehensive income (loss) for the period	_	-	_	11,052	(5,110)	5,942	_	5,942
Common share dividend	-	_	_	(18,185)	_	(18,185)	_	(18,185)
September 30, 2021	252,342	2,044	13,565	490,328	16,760	775,039	3,377	778,416
December 31, 2019	254,440	2,044	13,565	516,911	25,539	812,499	3,377	815,876
Net income for the period	_	_	_	26,188	_	26,188	_	26,188
Other comprehensive (loss) income for the period	_	_	_	(6,895)	8,424	1,529	_	1,529
Share repurchases	(1,265)	_	_	(781)	_	(2,046)	_	(2,046)
Common share dividend	_	_	_	(18,317)	_	(18,317)	_	(18,317)
September 30, 2020	253,175	2,044	13,565	517,106	33,963	819,853	3,377	823,230

See accompanying notes to condensed consolidated interim financial statements

MAGELLAN AEROSPACE CORPORATION INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(uppudited)			onth period	Nine month period ended September 30		
(unaudited) (expressed in thousands of Canadian dollars)		2021	2020	2021	2020	
Cash flow from operating activities						
Net income		458	11	4,780	26,188	
Amortization/depreciation of intangible assets, right-of-				,	-,	
use assets and property, plant and equipment		14,057	12,999	39,665	41,231	
Loss (gain) on disposal of property, plant and equipment		17	(22)	(29)	(65	
Gain on disposal of investment property		(258)	_	(608)	_	
Increase (decrease) in defined benefit plans		316	(358)	885	(10	
Accretion		674	844	1,978	2,453	
Deferred taxes		(1,985)	17	(5,531)	7,444	
(Income) loss on investments in joint ventures		(27)	22	69	(84	
Changes to non-cash working capital		(10,200)	31,779	(46,206)	(4,118	
Net cash provided by (used in) operating activities		3,052	45,292	(4,997)	73,039	
Cash flow from investing activities						
Purchase of property, plant and equipment		(3,577)	(6,291)	(8,548)	(12,976	
Proceeds from disposal of property, plant and equipment		260	_	346	107	
Proceeds from disposal of investment property		356	_	1,000	_	
(Increase) decrease in intangible and other assets		(702)	4,511	(2,514)	(2,696	
Net cash used in investing activities		(3,663)	(1,780)	(9,716)	(15,565	
Cash flow from financing activities						
Decrease in debt due within one year		(3,897)	(5,287)	(39,424)	(9,235	
(Decrease) increase in long-term debt		(348)	791	(1,365)	(447	
Lease liability payments		(1,519)	(1,586)	(4,891)	(5,053	
Decrease in long-term liabilities and provisions		(114)	(84)	(267)	(886)	
(Decrease) increase in borrowings subject to specific		ζ, γ			(
conditions, net		_	(8)	(1,104)	31	
Common share repurchases	6	_	(1,560)	_	(2,046	
Common share dividend	6	(6,061)	(6,095)	(18,185)	(18,317	
Net cash used in financing activities		(11,939)	(13,829)	(65,236)	(35,953	
(Decrease) increase in cash during the period		(12,550)	29,683	(79,949)	21,521	
Cash at beginning of the period		46,283	61,730	113,938	69,637	
Effect of exchange rate differences		227	(213)	(29)	42	
Cash at end of the period		33,960	91,200	33,960	91,200	

See accompanying notes to condensed consolidated interim financial statements

MAGELLAN AEROSPACE CORPORATION NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, expressed in thousands of dollars except share and per share data)

NOTE 1. DESCRIPTION OF BUSINESS AND NATURE OF OPERATIONS

Magellan Aerospace Corporation (the "Corporation" or "Magellan") is a publicly listed company incorporated in Ontario, Canada under the Ontario Business Corporations Act and its shares are listed on the Toronto Stock Exchange. The registered and head office of the Corporation is located at 3160 Derry Road East, Mississauga, Ontario, Canada, L4T 1A9.

The Corporation is a diversified supplier of components to the aerospace industry. Through its wholly owned subsidiaries, controlled entity and joint venture, Magellan designs, engineers and manufactures aeroengine and aerostructure components for aerospace markets, including advanced products for defence and space markets, and complementary specialty products. The Corporation also supports the aftermarket through the supply of spare parts as well as through repair and overhaul services.

NOTE 2. SIGNIFICANT ACCOUNTING POLICIES

These unaudited interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting* as issued by the International Accounting Standards Board ("IASB") and using the same accounting policies and methods as were used for the Corporation's consolidated financial statements and the notes thereto for the year ended December 31, 2020, except for the new accounting pronouncements which have been adopted as disclosed in note 3.

These unaudited interim condensed consolidated financial statements do not include all the information required for full annual financial statements and should be read in conjunction with the Corporation's annual financial statements for the year ended December 31, 2020, which are available at <u>www.sedar.com</u> and on the Corporation's website at <u>www.magellan.aero</u>.

The timely preparation of the interim condensed consolidated financial statements requires management to make estimates and

assumptions that affect the reported amounts of assets and liabilities and disclosures of contingencies, if any, as at the date of the financial statements and the reported amounts of revenue and expenses during the period. By their nature, estimates are subject to measurement uncertainty and changes in such estimates in future years could require a material change in the interim condensed consolidated financial statements.

The outbreak of the novel strain of coronavirus caused a pandemic identified as "COVID-19" and resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses globally resulting in an economic slowdown and decreased demand in the aerospace industry. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions. The introduction of vaccines has led to optimism; however, the situation continues to evolve (including the prevalence of virus variants). The duration and full financial effect of the COVID-19 pandemic is unknown at this time, as is the efficacy of the government and central bank interventions, the Corporation's business continuity plan and other mitigating measures. Any estimate of the length and severity of these developments is therefore subject to significant uncertainty, and accordingly estimates of the extent to which the COVID-19 pandemic may materially and adversely affect the Corporation's operations, financial results and condition in future periods are also subject to significant uncertainty. Therefore, uncertainty about judgements, estimates and assumptions made by management during the preparation of the Corporation's interim condensed consolidated financial statements related to potential impacts of the COVID-19 pandemic on revenue, expenses, assets, liabilities, and note disclosures could result in a material adjustment to the carrying value of the asset or liability affected.

In response to COVID-19, the Government of Canada first announced the Canada Emergency Wage Subsidy ("CEWS") program in March 2020 and extended it until October 2021. CEWS provides a wage subsidy on eligible remuneration, subject to a maximum per employee, to eligible employers based on meeting certain eligibility criteria. Magellan determined that it met the employer eligibility criteria and applied in prior periods for the CEWS. The Corporation did not apply for subsidy in the third quarter of 2021. For the nine month period ended September 30, 2021, the Corporation has recorded a total gross subsidy under the CEWS program of \$3,850, with \$3,735 recorded as a reduction to operating expenses in cost of revenues and \$115 recorded as a reduction of salaries, wages and benefits in administrative and general expenses [For the nine month period ended September 30, 2020 – \$17,758 and \$1,277 recorded in cost of revenues and administrative and general expenses, respectively].



These unaudited interim condensed consolidated financial statements were authorized for issuance by the Board of Directors of the Corporation on November 5, 2021.

NOTE 3. ADOPTION OF NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS

The Corporation adopted the following accounting standards and amendments that were effective January 1, 2021.

• Interest Rate Benchmark Reform – amendments to IFRS 9, *Financial Instruments*, IAS 39, *Financial Instruments: Recognition and Measurement*, IFRS 7, *Financial Instruments: Disclosures*, IFRS 4, *Insurance Contracts* and IFRS 16, *Leases.* The adoption did not have a material impact on the Corporation's financial results.

The IASB has issued the following new standards and amendments that are not yet adopted by the Corporation and could have an impact on future periods. The Corporation is currently assessing the potential impact on its consolidated financial statements.

- Amendments to IAS 1, *Presentation of Financial Statements,* clarifying the requirements for classifying liabilities as current or non-current.
- Amendments to IAS 16, *Property, Plant and Equipment Proceeds before Intended Use,* clarifying the accounting for the net proceeds from selling any items produced while bringing an item of property, plant and equipment into use.
- Amendments to IAS 37, *Provisions, Contingent Liabilities and Contingent Assets,* clarifying the standard regarding costs a company should include as the cost of fulfilling a contract when assessing whether a contract is onerous.
- Amendments to IAS 8 *Definition of Accounting Estimates,* clarification in distinguishing changes in accounting estimates from changes in accounting policies.
- Amendments to IAS 1 and IFRS Practice Statement 2 *Disclosure of Accounting Policies*, providing guidance and examples to help entities apply materiality judgements to accounting policy disclosures.

NOTE 4. BANK INDEBTEDNESS

The Corporation has a multi-currency operating credit facility with a syndicate of banks, with a Canadian dollar limit of \$75,000. Extensions of the facility are subject to mutual consent of the syndicate of lenders and the Corporation. The credit agreement also includes a \$75,000 uncommitted accordion provision which will provide the Corporation with the option to increase the size of the operating credit facility. On June 30, 2021 the Corporation extended its credit facility for an additional two-year period expiring on June 30, 2023. As at September 30, 2021, the Corporation was debt-free under its credit facility. Bank indebtedness bears interest at the bankers' acceptance or LIBOR rates plus 1.00%. At September 30, 2021, the Corporation had letters of credit outstanding totalling \$4,574 such that \$70,426 was unused and available. A fixed and floating charge debenture on accounts receivable, inventories and property, plant and equipment is pledged as collateral for the operating credit facility.

NOTE 5. EMPLOYEE FUTURE BENEFITS

The Corporation has a number of defined benefit and defined contribution plans providing pension, other retirement and postemployment benefits to substantially all of its employees.

The employee benefit (assets) obligation reflected in the interim condensed consolidated statement of financial position is as follows:

	September	December 31
	2021	2020
Pension Benefit Plans	162	14,509
Other Benefit Plan	822	1,082
	984	15,591

The discount rate assumption used in determining the obligation for pension and other benefit plans is selected based on a review of current market interest rates of high-quality, fixed rate debt securities adjusted to reflect the duration of the expected future cash outflows for pension benefit payments. As at September 30, 2021, the assumed discount rate for the Canadian pension plans was 3.1%, increased from the 3.0% and 2.4% rates used in calculating the pension obligation as at June 30, 2021 and December 31, 2020, respectively, as a result of changes in the market interest rates of high-quality, fixed rate debt securities. In addition, the return on plan assets exceeded the expected return during the three and nine month periods ended September 30, 2021. The change in the discount rate assumptions, the difference between the actual and expected rate of return on the plan assets and the effect of asset ceiling resulted in a re-measurement loss of \$1,537 and a re-measurement gain \$11,052, net of taxes of \$535 and \$3,843, respectively, recorded in other comprehensive income in the three and nine month periods ended September 30, 2021.



NOTE 6. SHARE CAPITAL

Net income per share

	Three mo	onth period	Nine month period ended September 30	
	ended Sep	otember 30		
	2021	2020	2021	2020
Net income	458	11	4,780	26,188
Weighted average number of shares	57,729	58,069	57,729	58,149
Basic and diluted net income per share	0.01	0.00	0.08	0.45

Dividends

On March 31, 2021, June 30, 2021 and September 30, 2021, the Corporation paid quarterly dividends on 57,729,106 common shares of \$0.105 per common share, amounting to \$18,185 in the aggregate.

Subsequent to September 30, 2021, the Corporation declared dividends to holders of common shares in the amount of \$0.105 per common share payable on December 31, 2021, to shareholders of record at the close of business on December 17, 2021.

Normal Course Issuer Bid

On May 27, 2021, the Corporation's application was approved for a Normal Course Issuer Bid to purchase through the facilities of the Toronto Stock Exchange and alternative Canadian trading platforms up to 2,886,455 common shares, over a 12-month period commencing May 27, 2021 and ending May 26, 2022. As of September 30, 2021, under the program the Corporation had not purchased common shares for cancellation.

NOTE 7. FINANCIAL INSTRUMENTS

Fair value hierarchy

The Corporation's financial assets and liabilities recorded at fair value on the interim condensed consolidated statement of financial position have been categorized into three categories based on a fair value hierarchy. Fair value of assets and liabilities included in Level 1 are determined by reference to quoted prices in active markets for identical assets and liabilities. Assets and liabilities in Level 2 include valuations using inputs other than the quoted prices for which all significant inputs are based on observable market data, either directly or indirectly. Level 3 valuations are based on inputs that are not based on observable market data.

The fair value hierarchy requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value.

Fair values

The Corporation has determined the estimated fair values of its financial instruments based on appropriate valuation methodologies; however, considerable judgement is required to develop these estimates. Accordingly, these estimated fair values are not necessarily indicative of the amounts the Corporation could realize in a current market exchange. The estimated fair value amounts can be materially affected by the use of different assumptions or methodologies. The methods and assumptions used to estimate the fair value of financial instruments are described as follows:

Cash, trade and other receivables, and accounts payable and accrued liabilities

Due to the short period to maturity of these instruments, the carrying values as presented in the condensed consolidated interim statement of financial positions approximate their fair values.

Foreign exchange contracts

The Corporation enters into foreign forward exchange contracts to mitigate future cash flow exposures in United States dollars. Under these contracts the Corporation is obliged to purchase specific amounts at predetermined dates and exchange rates. These contracts are matched with anticipated operational cash flows in United States dollars.

As at September 30,2021, the Corporation had forward foreign exchange contracts outstanding in the amount of \$650 US dollars and £3,170 British pounds, of which the fair value is determined to be immaterial and categorized within Level 2 of the fair value hierarchy. There were no outstanding forward foreign exchange contracts as at December 31, 2020.

Long-term debt

As at September 30, 2021, the carrying amount of the Corporation's long-term debt of \$7,440 [December 31, 2020 - \$8,793] would approximate its fair value, which is determined using the discounted cash flow method based on future cash repayments and is categorized within Level 2 of the fair value hierarchy.



Borrowings subject to specific conditions

As at September 30, 2021, the Corporation has recognized \$25,547 [December 31, 2020 - \$26,110] as the amount repayable to Canadian government agencies. The contributions are repayable as future royalty payments. The liability recognized is categorized within Level 2 of the fair value hierarchy and calculated using the discounted cash flow method based on estimated future sales.

NOTE 8. SEGMENTED INFORMATION

Operating segments are defined as components of the Corporation for which separate financial information is available that is evaluated regularly by the chief operating decision maker in allocating resources and assessing performance. The chief operating decision maker of the Corporation is the President and Chief Executive Officer. The Corporation operates substantially all of its activities in one reportable segment, Aerospace, which includes the design, development, manufacture, repair and overhaul and sale of systems and components for defence and civil aviation.

The Corporation's primary sources of revenue

	Three mo	Three month period ended		period ended	
		September 30	September 30		
	2021	2020	2021	2020	
Sale of goods	134,448	131,040	411,407	461,272	
Services	31,979	32,337	98,939	103,085	
	166,427	163,377	510,346	564,357	

Timing of revenue recognition based on transfer of control

	Three mo	nth period ended	Nine month period ended September 30	
		September 30		
	2021	2020	2021	2020
At a point of time	102,142	91,523	310,715	346,633
Over time	64,285	71,854	199,631	217,724
	166,427	163,377	510,346	564,357

Advance payments received for contracts in progress in excess of revenue recognized were recorded as contract liabilities and included in accounts payable, accrued liabilities and provisions on the interim condensed consolidated statement of financial position. As at September 30, 2021 contract liabilities were \$24,843 [December 31, 2020 - \$16,528].

Revenues from the Corporation's one and three largest customers accounted for 13.9% and 36.3% respectively of total sales for the three and nine month periods ended September 30, 2021 [September 30, 2020 – three and two largest customers accounted for 39.9% and 31.3% respectively of total sales for the three and nine month periods ended].

Geographic segments:

Three month period ended September								ember 30
				2021				2020
		United				United		
	Canada	States	Europe	Total	Canada	States	Europe	Total
Revenue	72,068	46,075	48,284	166,427	76,313	46,097	40,967	163,377
Export revenue ¹	52,720	9,006	9,441	71,167	56,343	7,762	18,987	83,092

Nine month period ended September 30								
				2021				2020
		United				United		
	Canada	States	Europe	Total	Canada	States	Europe	Total
Revenue	228,924	134,001	147,421	510,346	254,150	156,103	154,104	564,357
Export revenue ¹	166,460	30,142	31,932	228,534	180,963	27,445	47,929	256,337
¹ Export revenue is attribu	ited to countries bas	sed on the lo	cation of the	customers				

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	September 30, 2021					December	[.] 31, 2020	
		United				United		
	Canada	States	Europe	Total	Canada	States	Europe	Total
Property, plant and equipment,								
right-of-use assets, intangible assets and goodwill	177,900	167,237	160,680	505,817	188,220	179,668	169,687	537,575

NOTE 9. TAXATION

The Corporation's tax expense is calculated by using the rates applicable in each of the tax jurisdictions that the Corporation operates in, adjusted for the main permanent differences identified. The effective tax rate for the three and nine month periods ended September 30, 2021 was 63.9% and 40.8% respectively [99.5% and 31.1% respectively for the three and nine month periods ended September 30, 2020]. The difference between the effective tax rate and the standard tax rate is primarily attributable to the change in mix of income and loss across the different jurisdictions in which the Corporation operates.

NOTE 10. MANAGEMENT OF CAPITAL

The Corporation's objective is to maintain a capital base sufficient to maintain investor, creditor and market confidence and to sustain future development of the business. Management defines capital as the Corporation's shareholders' equity and interest bearing debt, including the debt and equity components of the convertible debentures.

Total managed capital as at September 30, 2021 of \$782,479 is comprised of shareholders' equity attributable to equity holders of the Corporation of \$775,039 and interest-bearing debt of \$7,440.

The Corporation manages its capital structure and makes adjustments to it in light of economic conditions, the risk characteristics of the underlying assets and the Corporation's working capital requirements. In order to maintain or adjust its capital structure, the Corporation, upon approval from its Board of Directors, may issue or repay long-term debt, issue shares, repurchase shares through the normal course issuer bid, pay dividends or undertake other activities as deemed appropriate under the specific circumstances. The Board of Directors reviews and approves any material transactions out of the ordinary course of business, including proposals on acquisitions or other major investments or divestitures, as well as capital and operating budgets. There were no changes in the Corporation's approach to capital management during the period.

NOTE 11. CONTINGENT LIABILITES AND COMMITMENTS

In the ordinary course of business activities, the Corporation may be contingently liable for litigation and claims with, among others, customers, suppliers and former employees. Management believes that adequate provisions have been recorded in the accounts where required. Although, it is not possible to accurately estimate the extent of the potential costs and losses, if any, management believes, but can provide no assurance, that the ultimate resolution of such contingencies would not have a material adverse effect on the financial position of the Corporation.

At September 30, 2021, capital commitments in respect of purchase of property, plant and equipment totalled \$4,598, all of which had been ordered. There were no other material capital commitments at the end of the period..